



Important Organizational Announcement

Dear Loyal Techies Client,

December 17, 2009

We at Techies are very grateful to be able to serve you and your company. In order to better serve you, I would like to be the first to announce an exciting development that involves your current IT partner and strategy. As of Wednesday, December 16, 2009, Techies is now a part of the Loffler Companies Family and its' Managed IT Services Business (LofflerVision). As many of you know, Techies, along with the Geek Squad were both developed by Robert Stephens. Over the past few months, Mr. Stephens has been seeking to find a strategic partner to help him continue the vision that Techies has been executing in the market place for the past 15 years.

In Loffler Companies, Mr. Stephens believes he has found that partner. Loffler Companies and its' owner, Jim Loffler, have a 23+ year history of serving clients here in the Twin Cities - *"from the spoken word, to the printed page, all over one network"*. During that time, Loffler has become extremely prominent in the world of office automation and has become a strategic partner to over 5,000 Twin Cities businesses.

Loffler Companies is extremely proud to welcome Techies' employees along with their clients to the Loffler Family. As a client, you can expect to be serviced by the same team that has served you so well in the past (as well as continuing to call 612-333-TECH). Also, Loffler Companies stands ready to enhance the products, services and the overall experience that you deserve and expect from your strategic partners. The Techies and Loffler IT teams will integrate and reside beginning Tuesday, December 22, 2009 at the Loffler headquarters in Bloomington, MN. (see back side of this letter)

Loffler Companies understands that we live in a connected world. To that end, we have focused our efforts over the past 10 years on developing a world class IT organization. Within this deep and talented group of professionals, you will find an approach to solving business related issues and challenges that is rare in our industry. Loffler professionals listen, learn, and work to understand your business so that we can align technology with your business goals.

The addition of Techies to the Loffler Family will only enhance our capability to serve our clients. We are excited about the opportunity to meet with you face to face, in the very near future, to further discuss our continued partnership. The future looks to be very exciting, and we thank you for the opportunity to be a strategic part of your business.

Please feel free to contact us at any time with any questions you may have. Sara Steffen and the entire Techies team are available to you as always. We will continue to work hard each and every day to keep your network and all of your technology performing to your standards.

Thank you very much for your loyalty to Techies. We are looking forward to meeting with you in the very near future. Please look for a welcome package to arrive soon!

Best wishes to you and yours this holiday season.

A blue ink signature of Adam Lurie, consisting of several fluid, overlapping strokes.

Adam Lurie
Director - Loffler IT Services
alurie@loffler.com
612-325-6867

A blue ink signature of Jim Loffler, featuring a large, stylized initial "J" followed by the name "Loffler".

Jim Loffler
President & CEO
jloffler@loffler.com
952-925-6811

Loffler Companies, Inc.
1101 East 78th Street, Suite 200
Bloomington, MN 55420
952-925-6800
612-333-TECH (8324)

